

Curriculum Vita

Joshua A. Weller

Work: (541) 485-2400
Email: jweller@decisionresearch.org

Decision Research
1201 Oak Street
Eugene, OR 97401

Education

Ph.D. Personality & Social Psychology, Department of Psychology, University of Iowa, Iowa City, IA 52240, 2007

B.A., Psychology, Lehigh University, Cum Laude, Bethlehem, PA 18015, 1995

Research Experience

Principal Investigator, Decision Research, Eugene, OR, July, 2007- ongoing.

Principal Research Assistant, Iowa Judgment and Decision Science Lab (Dr. Irwin Levin, Ph.D., PI) Spring, 2003- June, 2007.

Research Assistant, Iowa Personality Lab (Dr. David Watson, PI), University of Iowa, Spring, 2002- June, 2007.

Research Assistant, University of Iowa Adult Attachment Lab (Dr. Eva Klohnen, PI), University of Iowa, Fall, 2000- Summer, 2004.

Teaching Experience

Instructor, Introduction to Social Psychology, University of Iowa, Iowa City, IA, Fall, 2006.

Adjunct Professor, Introduction to Psychology, Coe College, Cedar Rapids, IA; Spring 2006.

Instructor, Social Cognition, University of Iowa, Summer 2004

Teaching Assistant, Social Psychology, University of Iowa, Spring 2004, Fall 2003, Spring, 2001.

Instructor, Personality, University of Iowa, Summer 2003

Teaching Assistant, Evaluating Psychological Research, University of Iowa, Spring, 2003

Executive Teaching Assistant, Elementary Psychology, University of Iowa, Spring 2002, Fall 2002

Instructor, Elementary Psychology, university of Iowa, Summer 2001

Teaching Assistant, Elementary Psychology, University of Iowa, Fall 2000

Grants

Co-PI, on grant from the National Science Foundation ('Development of Individual Differences in Decision Biases, Phase II: Decision Making Competence in Children'), \$395,553, 2007-2010.

Publications

- Weller, J. A., Levin, I. P., Shiv, B. & Bechara, A. (2007). Neural correlates of adaptive decision making for risky gains and losses. *Psychological Science*.
- Levin, I.P., Weller, J.A., Pederson, A., & Harshman, L. (2007). Age-related differences in adaptive decision making: Sensitivity to expected value in risky choice. *Judgment and Decision Making*, 2, 225-233.
- Levin, I. P., Hart, S. S., Weller, J. A., & Harshman, L. (2007). Stability of Choices in a Risky Decision Making Task: A 3-year Longitudinal Study with Children and Adults. *Journal of Behavioral Decision Making*, 20, 241-252.
- Klohnen, E. C., Weller, J. A., Luo, S., & Choe, M. H. (2005). Organization and Predictive Power of General and Relationship-Specific Attachment Models: One for All, and All for One? *Personality and Social Psychology Bulletin*, 31, 1665-1682.
- Levin, A., Levin, I. P., & Weller, J. A. (2005). A multi-attribute analysis of preferences: Differences across products, consumers, and shopping stages. *Journal of Electronic Commerce Research*, 6, 281-290.

Manuscripts under review and in progress

- Weller, J. A. & Watson, D. (under review). *Friend or Foe? Differential use of the self-based heuristic as a function of relationship satisfaction*.
- Weller, J. A., Levin, I.P., & Bechara, A. (under review). *The Effects of Insula Damage on Advantageous Decision Making for Risky Gains and Losses*.
- Weller, J.A. (in preparation). Individual differences in decision making: A temperament approach.
- Denburg, N., Weller, J.A., Kaup, A.R., Yamada, T., LaLoggia, A., Bechara, A. & Tranel, D. (in preparation). Poor decision-making among older adults: Neuroticism moderates effects of aging.
- Weller, J.A., Peters, Dieckmann, Tusler, & Mertz (in preparation). Short form development of Numeracy Scale

Presentations

- Weller, J.A., Levin, I.P., Shiv, B. & Bechara, A. (2007). *Neural correlates of adaptive decision making across decision domain: do losses loom larger than gains?* Paper presented at the conference on Cognition and Emotion in Economic Decision Making, Rovereto, Italy, January 26-27th, 2007.

Weller, J.A., Levin, I.P., Bechara, A., & Shiv, B. (2006). *Current developments in decision neuroscience*. Paper presented as part of a symposia at the annual Behavioral Decision Research for Management (BDRM) conference, Los Angeles, CA.

Weller, J. A., Levin, I. P., Bechara, A., & Shiv, B (2005). *A decision neuroscience study of the role of emotion in decisions under varying levels of risk and ambiguity*. Paper presented at the European Academy of Decision Making biennial Subjective Probability, Utility, and Decision Making (SPUDM20) conference, Stockholm, Sweden.

Weller, J. A. (2005). *The interplay between affect and cognition in decision making: Comparing emotionally- impaired patients and controls*. Paper presented at departmental brown-bag series, University of Iowa Psychology department, April 1, 2005.

Weller, J. A., Levin, I. P., Bechara, A., & Shiv, B (2005). *Affect and risky decision making: A decision neuroscience approach*. Paper presented at the Midwestern Psychological Association's annual conference, Chicago, IL.

Weller, J. A., Watson, D., & Shiv, B. (2003). *Predicting preferences through conflict: Is the enemy inside?* Presentation delivered at annual Midwestern Marketing Camp, Ohio State University, Columbus, OH.

Poster Presentations

Weller, J.A., Denburg, N. L., Kaup, A.R., Yamada, T., & Bechara, A.(2006). *Neuroticism moderates poor decision making among older adults*. Poster presented at the annual meeting of the Society for Judgment and Decision Making, Houston, TX.

Weller, J. A., Levin, I. P., Bechara, A., & Shiv, B (2006). *The role of emotion in the reflection effect: evidence from lesion studies*. Poster presented at Judgment and Decision Making Pre-conference at the annual meeting of the Society for Personality and Social Psychology, Palm Springs, CA.

Weller, J. A., Levin, I. P., Bechara, A., & Shiv, B (2005). *A comparison of risky decision making between emotionally impaired patients and controls: A study in decision neuroscience*. Poster presented at the annual conference for the Society of Personality and Social Psychology, New Orleans, LA.

Levin, I. P., Levin, A. M., Lauriola, M., & Weller, J. A. (2004). *Preferences for online and offline shopping: A comparison of consumer behavior in the United States and Italy*. Presentation delivered at the Third International Business and Economy Conference, San Francisco, CA.

Weller, J. A., Kotov, R., Bellman, S. B. (2003). *The association between suggestibility and decision making*. Poster presented at the annual meeting for the Society of Judgment and Decision Making, Vancouver, BC.

Levin, A., Weller, J. A., & Levin, I. P. (2003). *Multiattribute model for online/offline shopping preferences: An examination of individual differences factors that influence shopping preferences*. Poster presented at the Association for Consumer Research annual conference, Toronto, ON.

Weller, J. A., Watson, D., & Bobier, D. (2003). *Are we sleeping with the enemy? The role of the self-based heuristic on judgments of disliked individuals*. Poster presented at the Society for Personality and Social Psychology 3rd annual conference, Los Angeles, CA.

Weller, J. A., Keppler, A., & Klohnen, E. C. (2002). *Variability in attachment organization across relationships*. Poster presented at the Midwestern Psychological Associations annual conference, Chicago, IL.

Weller, J. A. & Klohnen, E. C. (2002) *A social cognitive approach to internal working models of attachment*. Poster presented at Society for Personality and Social Psychology 2nd annual conference, Savannah, GA.

Research Interests

The role of affect and decision-making with a focus on choice behavior under uncertainty.

Human decision processes across the lifespan, particularly the link between age-related cognitive and emotional changes and decision-making competence.

Neural correlates of decision making, with an emphasis on the emotional substrates of uncertainty judgments.

Individual differences in temperament (and other construct assessing emotional experience) and their association with decision-making processes.

Person perception, with a focus on how affect influences interpersonal judgments, such as assumed similarity.

Personality, with a focus on scale construction, as well as the phenotypic structure of personality.

Awards and Honors

Competitive Travel Award, December, 2006. Conference on Cognition and Emotion in Economic Decision Making, January, 2007.

Honorable Mention, Outstanding Graduate Student as Mentor Award, March, 2006
Competitive Travel Award, Judgment and Decision Making Pre-conference at the Annual Meeting for the Society for Personality and Social Psychology, January, 2006.

Graduate College Social Science Dissertation- Year Fellowship, University of Iowa, 2005-06

University of Iowa Student Government Travel Grant, University of Iowa, Fall 2003

Departmental Graduate Student Travel Grant, University of Iowa, Fall 2003

Graduate Student Senate Travel Grant, University of Iowa, Fall 2003

Departmental Graduate Student Travel Grant, University of Iowa, Spring 2003

2002 WebShop Grant Recipient, University of Maryland, Summer 2002

Departmental Graduate Student Travel Grant, University of Iowa, Spring 2002

Departmental Honors, Lehigh University 1995

Cum Laude, Lehigh University 1995

Orin T. Leach Scholar, Lehigh University, Fall 1991- Spring 1995

Professional Activities and Memberships

Ad hoc reviewer, Organizational Behavior and Human Decision Processes

Journal of Behavioral Decision Making

Review of Financial Economics

Personality and Individual Differences

Journal of Social and Personal Relationships

Member,

Society for Judgment and Decision Making

European Academy of Decision Making

Society for Personality and Social Psychology

American Psychological Association