

Selected Publications in Decision Making and Risk Management

December, 2018

A partial list of reprints in the areas of decision making and risk management is provided below. See back page for ordering information. Because of rising print and postage costs, we can supply only five copies free. If you would like more, they are available for \$3.00 per paper.

In Press

- 963** Erlandsson, A., Nilsson, A., Tinghög, G., Andersson, D., & Västfjäll, D. (in press). Donations to outgroup-charities, but not ingroup-charities, predict helping intentions towards street-beggars in Sweden. *Nonprofit and Voluntary Sector Quarterly*.
- 961** Gregory, R., & Dieckmann, N. (in press). Improving stakeholder engagement for upstream risks. In H. Kunreuther (Ed.), *The future of risk management*. Philadelphia, PA: University of Pennsylvania Press.
- 964** Nilsson, A., Erlandsson, A., & Västfjäll, D. (in press). The complex relation between receptivity to pseudo-profound bullshit and political ideology. *Personality and Social Psychology Bulletin*.
- 965** Skagerlund, K. Bolt, T., Nomi, J., Skagenholt, M., Västfjäll, T., Träff, U., & Uddin, L. (in press). Disentangling mathematics from executive functions by investigating unique functional connectivity patterns predictive of mathematics ability. *Journal of Cognitive Neuroscience*.
- 911** Slovic, P., & Västfjäll, D. (in press). The arithmetic of compassion and the future of risk management. In H. Kunreuther (Ed.), *The future of risk management*. Philadelphia, PA: University of Pennsylvania Press.

2019

- 923** Zhang, Y., & Slovic, P. (2019). Much ado about nothing: The zero effect in life-saving decisions. *Journal of Behavioral Decision Making*, 32, 30–37. doi: 10.1002/bdm.2089

New Books

- Arvai, J., & Rivers, L. (Eds.). (2014). *Effective risk communication*. New York: Routledge.
- Gregory, R., Failing, L., Harstone, M., Long, G., McDaniels, T., & Ohlson, D. (2012). *Structured decision making: A practical guide to environmental management choices*. Chichester, West Sussex, UK: Wiley-Blackwell.
- Michel-Kerjan, E., & Slovic, P. (Eds.). (2010). *The irrational economist: Making decisions in a dangerous world*. New York: PublicAffairs Books.
- Slovic, P. (2010). *The feeling of risk: New perspectives on risk perception*. London: Earthscan.
- Slovic, S., & Slovic, P. (2015). *Numbers and nerves: Information, emotion, and meaning in a world of data*. Corvallis, OR: Oregon State University Press.

2018

- 919** Baucum, M., Rosoff, H., John, R., Burns, W., & Slovic, P. (2018). Modeling public responses to soft-target transportation terror. *Environment Systems and Decisions*, 38, 239–249. doi: 10.1007/s10669-018-9676-7
- 959** Dahmen, N., & Slovic, P. (2018, November 2). Re “Saudi war pushes Yemenis to the brink of starvation,” October 28 and “Why The Times decided to publish haunting photos of Yemeni children,” October 28 [Letter to the editor]. *The New York Times*, p. A22. Available at <https://goo.gl/Uv4dZ4>
- 921** Dillon, R. L., Burns, W. J., & John, R. S. (2018). Insights for critical alarm-based warning systems from a risk analysis of commercial aviation passenger screening. *Decision Analysis*, 15, 154–173. doi: 10.1287/deca.2018.0369. Available at <https://goo.gl/tq9WNL>
- 929** Erlandsson, A., Hohle, S. M., Løhre, E., & Västfjäll, D. (2018). The rise and fall of scary numbers: The effect of perceived trends on future estimates, severity ratings, and help-allocations in a cancer context. *Journal of Applied Social Psychology*, 48, 618–633. doi: 10.1111/jasp.12552

- 954 Erlandsson, A., Nilsson, A., Tinghög, G., & Västfjäll, D. (2018). Bullshit-sensitivity predicts prosocial behavior. *PLoS ONE*, *13*(7), e0201474. doi: 10.1371/journal.pone.0201474. Available at <https://goo.gl/CzrRUV>
- 955 Erlandsson, A., Nilsson, A., & Västfjäll, D. (2018). Attitudes and donation behavior when reading positive and negative charity appeals. *Journal of Nonprofit & Public Sector Marketing*. doi: 10.1080/10495142.2018.1452828. Available at <https://goo.gl/HT76kw>
- 917 Fielding, S., Slovic, P., Johnston, M., Lee, A. J., Bond, C. M., & Watson, M. C. (2018). Public risk perception of non-prescription medicines and information disclosure during consultations: A suitable target for intervention? *International Journal of Pharmacy Practice*, *26*, 423–432. doi: 10.1111/ijpp.12433
- 931 Finkel, A. M., & Johnson, B. B. (2018). The limits of self-interest: Results from a novel stated-preference survey to estimate the social benefits of life-prolonging regulations. *Environmental Law*, *48*, 453–476. Available at <https://goo.gl/rYrABb>
- 910 Gregory, R., Harstone, M., & Slovic, P. (2018). Improving intervention decisions to prevent genocide: Less muddle, more structure. *Genocide Studies and Prevention*, *11*(3), 109–127. doi: 10.5038/1911-9933.11.3.1496. Available at <https://goo.gl/x9a9GJ>
- 922 Ivanov, B., Sellnow, T., Getchell, M., & Burns, W. (2018). The potential for inoculation messages and post-inoculation talk to minimize the social impact of politically-motivated acts of violence. *Journal of Contingencies and Crisis Management*, *26*, 414–424. doi: 10.1111/1468-5973.12213
- 907 Johnson, B. B. (2018). “Counting votes” in public responses to scientific disputes. *Public Understanding of Science*, *27*, 594–610. doi: 10.1177/0963662517706451
- 926 Johnson, B. B., & Dieckmann, N. F. (2018). Lay Americans’ views of why scientists disagree with each other. *Public Understanding of Science*, *27*, 824–835. doi: 10.1177/0963662517738408
- 962 Lind, T., Erlandsson, A., Västfjäll, D., & Tinghög, G. (2018). Motivated reasoning when assessing the effects of refugee intake. *Behavioural Public Policy*. Advance online publication. doi: 10.1017/bpp.2018.41. Available at <https://goo.gl/SuDnzX>
- 924 Majeed, B. A., Nyman, A., Sterling, K. L., & Slovic, P. (2018). Little cigars and cigarillos: Affect and perceived relative harm among U.S. adults, 2015. *Addictive Behaviors*, *85*, 107–112. doi: 10.1016/j.addbeh.2018.05.024
- 927 Mayorga, M. W., & Johnson, B. B. (2018). A longitudinal study of concern and judged risk: The case of Ebola in the United States, 2014–2015. *Journal of Risk Research*. Advance online publication. doi: 10.1080/13669877.2018.1466827
- 908 Nakayachi, K., Johnson, B. B., & Koketsu, K. (2018). Effects of acknowledging uncertainty about earthquake risk estimates on San Francisco Bay Area residents’ beliefs, attitudes, and intentions. *Risk Analysis*, *38*, 666–679. doi: 10.1111/risa.12883
- 914 Pechacek, T. F., Nayak, P., Slovic, P., Weaver, S. R., Huang, J., & Eriksen, M. P. (2018). Reassessing the importance of “lost pleasure” associated with smoking cessation: Implications for social welfare policy. *Tobacco Control*, *27*, e143–e151. doi: 10.1136/tobaccocontrol-2017-053734. Available at <https://goo.gl/V64753>
- 956 Persson, E., Asutay, E., Hagman, W., Västfjäll, D., & Tinghög, G. (2018). Affective response predicts risky choice for fast, but not slow, decisions. *Journal of Neuroscience, Psychology, and Economics*, *11*, 213–227. doi: 10.1037/npe0000096
- 920 Popova, L., Owusu, D., Weaver, S. R., Kemp, C. B., Mertz, C. K., Pechacek, T. F., & Slovic, P. (2018). Affect, risk perception, and the use of cigarettes and e-cigarettes: A population study of U.S. adults. *BMC Public Health*, *18*, 395. doi: 10.1186/s12889-018-5306-z. Available at <https://goo.gl/fqiKJX>
- 957 Skagenholt, M., Träff, U., Västfjäll, D., & Skagerlund, K. (2018). Examining the Triple Code Model in numerical cognition: An fMRI study. *PLoS ONE*, *13*(6), e0199247. doi: 10.1371/journal.pone.0199247. Available at <https://goo.gl/hzGNeb>
- 958 Skagerlund, K., Lind, T., Strömbäck, C., Tinghög, G., & Västfjäll, D. (2018). Financial literacy and the role of numeracy—How individuals’ attitude and affinity with numbers influence financial literacy. *Journal of Behavioral and Experimental Economics*, *74*, 18–25. doi: 10.1016/j.socec.2018.03.004. Available at <https://goo.gl/Cb4Z8u>

- 925 Slovic, P. (2018, June 9). *The more who die, the less we care: Confronting genocide and the numbing arithmetic of compassion*. Presentation delivered at TEDxKakumaCamp, Kakuma, Kenya. Available at <https://goo.gl/nw3TYe>
- 960 Slovic, P., & Quist, A. (2018, December 5). Why Congress suddenly cares about Yemen: It's about psychology, not politics. *Politico*. <https://www.politico.com/magazine/story/2018/12/05/congress-yemen-psychology-222759>. Available at <https://goo.gl/b6vSed>
- 930 Svenson, O., Gonzalez, N., & Eriksson, G. (2018). Different heuristics and same bias: A spectral analysis of biased judgments and individual decision rules. *Judgment and Decision Making, 13*, 401–412. Available at <https://goo.gl/q1bkuu>
- 916 Svenson, O., Gonzalez, N., Memon, A., & Lindholm, T. (2018). Information about expert decision and post-decision distortion of facts of own decision. *Scandinavian Journal of Psychology: Cognition and Neurosciences, 59*, 127–134. doi: 10.1111/sjop.12418.
- 918 Van Boven, L., & Slovic, P. (2018, January 28). The psychological trick behind Trump's misleading terror statistics. *Politico*. <https://www.politico.com/magazine/story/2018/01/28/trump-administration-terror-statistics-216541>. Available at <https://goo.gl/whtPb1>
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- 896 Dahmen, N. S., & Slovic, P. (2017, April 13). How much power can an image actually wield? *The Conversation*. <http://theconversation.com/how-much-power-can-an-image-actually-wield-76069>. Available at <https://goo.gl/gkuqvK>
- 861 Dieckmann, N. F., Gregory, R., Peters, E., & Hartman, R. (2017). Seeing what you want to see: How imprecise uncertainty ranges enhance motivated reasoning. *Risk Analysis, 37*, 471–486. doi: 10.1111/risa.12639a
- 836 Dieckmann, N. F., Johnson, B. B., Gregory, R., Mayorga, M., Han, P. K., & Slovic, P. (2017). Public perceptions of expert disagreement: Bias and incompetence or a complex and random world? *Public Understanding of Science, 26*, 325–338. doi: 10.1177/0963662515603271. Available at <https://goo.gl/vrvp7E>
- 871 Gregory, R. (2017). The troubling logic of inclusivity in environmental consultations. *Science, Technology, & Human Values, 42*, 144–165. doi: 10.1177/0162243916664016.
- 893 Gregory, R. (2017, March 14). Why environmental consultations don't work. *The Walrus*. <https://thewalrus.ca/why-environmental-consultations-dont-work/>. Available at <https://goo.gl/3LMrLG>
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- 895 Harel, I., Kogut, T., Pinchas, M., & Slovic, P. (2017). Effect of media presentations on willingness to commit to organ donation. *PNAS, 114*, 5159–5164. doi: 10.1073/pnas.1703020114
- 902 Johnson, B. B. (2017). Explaining Americans' responses to dread epidemics: An illustration with Ebola in late 2014. *Journal of Risk Research, 20*, 1338–1357. doi: 10.1080/13669877.2016.1153507
- 892 Johnson, B. B., & Nakayachi, K. (2017). Examining associations between citizens' beliefs and attitudes about uncertainty and their earthquake risk judgments, preparedness intentions, and mitigation policy support in Japan and the United States. *International Journal of Disaster Risk Reduction, 22*, 37–45. doi: 10.1016/j.ijdr.2017.02.019
- 900 Kahan, D. M., Peters, E., Dawson, E. C., & Slovic, P. (2017). Motivated numeracy and enlightened self-government. *Behavioural Public Policy, 1*(1), 54–86. doi: 10.1017/bpp.2016.2. Available at <https://goo.gl/RaaBwM>
- 903 Kasperson, R. E., Slovic, P., Pidgeon, N., & Renn, O. (2017). Whose views really matter in the end? In R. E. Kasperson (Ed.), *Risk conundrums* (pp. 24–32). Abingdon, UK: Routledge.
- 948 Kirchler, M., Andersson, D., Bonn, C., Johannesson, M., Sørensen, E., Stefan, M., Tinghög, G., & Västfjäll, D. (2017). The effect of fast and slow decisions on risk taking. *Journal of Risk and Uncertainty, 54*, 37–59. doi: 10.1007/s11166-017-9252-4. Available at <https://goo.gl/s5jXYv>
- 949 Koppel, L., Andersson, D., Morrison, I., Posadzy, K., Västfjäll, D., & Tinghög, G. (2017). The effect of acute pain on risky and intertemporal choice. *Experimental Economics, 20*, 878–893. doi: 10.1007/s10683-017-9515-6. Available at <https://goo.gl/9SkLVf>

- 950** Koppel, L., Andersson, D., Morrison, I., Västfjäll, D., & Tinghög, G. (2017). The (null) effect of affective touch on betrayal aversion, altruism, and risk taking. *Frontiers in Behavioral Neuroscience, 11*, 251. doi: 10.3389/fnbeh.2017.00251. Available at <https://goo.gl/ohQ8XF>
- 904** Kunreuther, H., Slovic, P., Olson, K. G. (2017). How can we improve decision making in the face of catastrophic risk? In R. E. Kasperson (Ed.), *Risk conundrums* (pp. 87–95). Abingdon, UK: Routledge.
- 858** Maier, S. R., Mayorga, M., & Slovic, P. (2017). Personalized news stories affect men as well as women. *Newspaper Research Journal, 38*, 172–186. doi: 10.1177/0739532917716178
- 873** Maier, S. R., Slovic, P., & Mayorga, M. (2017). Reader reaction to news of mass suffering: Assessing the influence of story form and emotional response. *Journalism, 18*, 1011–1029. doi: 10.1177/1464884916663597.
- 880** Majeed, B. A., Weaver, S. R., Gregory, K. R., Whitney, C. F., Slovic, P., Pechacek, T. F., & Eriksen, M. P. (2017). Changing perceptions of harm of e-cigarettes among U.S. adults, 2012–2015. *American Journal of Preventative Medicine, 52*, 331–338. doi: 10.1016/j.amepre.2016.08.039. Available at <https://goo.gl/A39Z8X>
- 894** Nayak, P., Pechacek, T. F., Slovic, P., & Eriksen, M. P. (2017). Regretting ever starting to smoke: Results from a 2014 national survey. *International Journal of Environmental Research and Public Health, 14*, 390. doi:10.3390/ijerph14040390. Available at <http://www.mdpi.com/1660-4601/14/4/390>
- 912** Quist, A., & Slovic, P. (2017, September 6). The arithmetic of compassion. *It's Your Choice*. <https://blog.sjdm.org/2017/09/06/the-arithmetic-of-compassion/>. Available at <https://goo.gl/Xut1yA>
- 913** Quist, A., Slovic, P., & Slovic, S. (2017, November 14). The caveman and the bomb: Does Trump grasp the horror of his threat to “totally destroy” North Korea? *Scientific American*. <https://blogs.scientificamerican.com/observation/s/the-caveman-and-the-bomb-does-trump-grasp-the-horror-of-his-threat-to-totally-destroy-north-korea>. Available at <https://goo.gl/wOgAXq>
- 884** Rose, A., Avetisyan, M., Rosoff, H., Burns, W. J., Slovic, P., & Chan, O. (2017). The role of behavioral responses in the total economic consequences of terrorist attacks on U.S. air travel targets. *Risk Analysis, 37*, 1403–1418. doi: 10.1111/risa.12727
- 951** Saarikallio, S., Baltazar, M., & Västfjäll, D. (2017). Adolescents' musical relaxation: Understanding related affective processing. *Nordic Journal of Music Therapy, 26*(4), 376–389. doi: 10.1080/08098131.2016.1276097
- 905** Slovic, P., Gregory, R., Västfjäll, D., & Frank, D. (2017). How can we prevent the collapse of humanitarian values in foreign policy decisions? In R. E. Kasperson (Ed.), *Risk conundrums* (pp. 260–269). Abingdon, UK: Routledge.
- 883** Slovic, P., Västfjäll, D., Erlandsson, A., & Gregory, R. (2017). Iconic photographs and the ebb and flow of empathic response to humanitarian disasters. *PNAS, 114*, 640–644. doi: 10.1073/pnas.1613977114. Available at <http://www.pnas.org/content/114/4/640>
- 952** Strömbäck, C., Lind, T., Skagerlund, K., Västfjäll, D., & Tinghög, G. (2017). Does self-control predict financial behavior and financial well-being? *Journal of Behavioral and Experimental Finance, 14*, 30–38. doi: 10.1016/j.jbef.2017.04.002. Available at <https://goo.gl/TgZ8XG>
- 890** Svenson, O., & Eriksson, G. (2017). Mental models of driving and speed: Biases, choices and reality. *Transport Reviews, 37*, 653–666. doi: 10.1080/01441647.2017.1289278
- 915** Svenson, O., Treurniet, D. (2017). Speed reductions and judgments of travel time loss: Biases and debiasing. *Transportation Research Part F, 51*, 145–153.
- 953** Tinghög, G., Andersson, D., & Västfjäll, D. (2017). Are individuals luck egalitarians?—An experiment on the influence of brute and option luck on social preferences. *Frontiers in Psychology, 8*, 460. doi: 10.3389/fpsyg.2017.00460. Available at <https://goo.gl/MYccFE>
- 897** Västfjäll, D., Erlandsson, A., Slovic, P., & Tinghög, G. (2017). Commentary: Empathy and its discontents. *Frontiers in Psychology, 8*, 542. doi: 10.3389/fpsyg.2017.00542. Available at <https://goo.gl/PWKqSS>

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- 865 Bjälkebring, P., Västfjäll, D., Dickert, S., & Slovic, P. (2016). Greater emotional gain from giving in older adults: Age-related positivity bias in charitable giving. *Frontiers in Psychology*, 7, 846. doi: 10.3389/fpsyg.2016.00846. Available at <https://goo.gl/HLuVR6>
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- 846 Bjälkebring, P., Västfjäll, D., Svenson, O., & Slovic, P. (2016). Regulation of experienced and anticipated regret in daily decision making. *Emotion*, 16, 381–386. doi: 10.1037/a0039861
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- 866 Dickert, S., Kleber, J., Västfjäll, D., & Slovic, P. (2016). Mental imagery, impact, and affect: A mediation model for charitable giving. *PLoS ONE*, 11(2), e0148274. doi: 10.1371/journal.pone.0148274. Available at <https://goo.gl/xQ7T44>
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- 851** Johnson, B. B., & Finkel, A. M. (2016). Public perceptions of regulatory costs, their uncertainty and interindividual distribution. *Risk Analysis, 36*, 1148–1170. doi: 10.1111/risa.12532
- 940** Kogut, T., Slovic, P., & Västfjäll, D. (2016). The effect of recipient identifiability and neediness on children's sharing behavior. *Journal of Behavioral Decision Making, 29*, 353–362.
- 945** Nilsson, A., Erlandsson, A., & Västfjäll, D. (2016). The congruency between moral foundations and intentions to donate, self-reported donations, and actual donations to charity. *Journal of Research in Personality, 65*, 22–29. doi: 10.1016/j.jrp.2016.07.001
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- 878** Slovic, P., & Dahmen, N. S. (2016, September 2). A year after Aylan Kurdi's tragic death, the world is still numb to the Syrian refugee crisis. *Quartz*. <http://qz.com/772819/aylan-kurdis-tragic-death-a-year-ago-didnt-stop-us-from-staying-numb-to-the-syrian-refugee-crisis/>. (Reprinted as It takes more than haunting images to get nations to act, 2016, September 7, *The Register-Guard*, p. A9.) Available at <https://goo.gl/kd1CmK>
- 840** Slovic, P., Västfjäll, D., Gregory, R., & Olson, K. G. (2016). Valuing lives you might save: Understanding psychic numbing in the face of genocide. In C. H. Anderton & J. Brauer (Eds.), *Economic aspects of genocides, other mass atrocities, and their prevention* (pp. 613–638). New York: Oxford University Press.
- 874** Slovic, S., & Slovic, P. (2016, July 31). Climate change is genocide for island nations. *The Register-Guard*, p. G4. Available at <https://goo.gl/SgqtHA>
- 864** Svenson, O. (2016). Towards a framework for human judgements of quantitative information: The numerical judgement process, NJP model. *Journal of Cognitive Psychology, 28*, 884–898. doi: 10.1080/20445911.2016.1188822
- 946** Tinghög, G., Andersson, D., Bonn, C., Johannesson, M., Kirchler, M., Koppel, L., & Västfjäll, D. (2016). Intuition and moral decision-making—the effect of time pressure and cognitive load on moral judgment and altruistic behavior. *PLoS ONE, 11*(10), e0164012. doi: 10.1371/journal.pone.0164012. Available at <https://goo.gl/a43azq>
- 859** Västfjäll, D., Slovic, P., Burns, W. J., Erlandsson, A., Koppel, L., Asutay, E., & Tinghög, G. (2016). The arithmetic of emotion: Integration of incidental and integral affect in judgments and decisions. *Frontiers in Psychology, 7*, 325. doi: 10.3389/fpsyg.2016.00325. Available at <https://goo.gl/h9dFpi>
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