

Selected Publications in Decision Making and Risk Management

April, 2021

A partial list of reprints in the areas of decision making and risk management is provided below. See back page for ordering information. Because of rising print and postage costs, we can supply only five copies free. If you would like more, they are available for \$3.00 per paper.

In Press

- 1035** Dieckmann, N. F., Gregory, R., Satterfield, T., Mayorga, M., & Slovic, P. (in press). Characterizing public perceptions of social and cultural impacts in policy decisions. *PNAS*.
- 1034** Gregory, R., Peterson St-Laurent, G., Kozak, R., Nawaz, S., Satterfield, T., & Hagerman, S. (in press). Under pressure: Conservation choices and the threat of species extinction. *Climatic Change*.
- 985** Rubaltelli, E., Hysenbelli, D., Dickert, S., Mayorga, M., & Slovic, P. (in press). Sensitivity to perceived costs and benefits in donation decisions. *Organizational Behavior and Human Decision Processes*.

2021

- 1033** Andersson, P. A., Erlandsson, A., & Västfjäll, D. (2021). Norm avoiders: The effect of optional descriptive norms on charitable donations. *Journal of Behavioral Decision Making*. Advance online publication. <https://doi.org/10.1002/bdm.2244>. Available at <https://bit.ly/39zwrjC>
- 1019** Bhatia, S., Walasek, L., Slovic, P., & Kunreuther, H. (2021). The more who die, the less we care: Evidence from natural language analysis of online news articles and social media posts. *Risk Analysis*, 41(1), 179–203. <https://doi.org/10.1111/risa.13582>
- 1018** Johnson, B. B. (2021). Perceived characteristics of hazard-managing organizations for institutional stereotypes and their effects on trust. *Journal of Risk Research*, 24(2), 148–166. <https://doi.org/10.1080/13669877.2020.1749115>
- 1030** Johnson, B. B., & Dieckmann, N. F. (2021). Lay beliefs about scientists' relations with their employers. *Public Understanding of Science*, 30(1) 103–114. <https://doi.org/10.1177/0963662520964931>

New Books

- Arvai, J., & Rivers, L. (Eds.). (2014). *Effective risk communication*. Routledge.
- Failing, L., Gregory, R., Long, G., & Moore, B. (2019). *The decision playbook: Making thoughtful choices in a complex world* (Teachers' ed.). GutsNHeads Project.
- Gregory, R., Failing, L., Harstone, M., Long, G., McDaniels, T., & Ohlson, D. (2012). *Structured decision making: A practical guide to environmental management choices*. Wiley-Blackwell.
- Slovic, S., & Slovic, P. (2015). *Numbers and nerves: Information, emotion, and meaning in a world of data*. Oregon State University Press.

- 1031** Johnson, B. B., & Mayorga, M. (2021). Americans' early behavioral responses to COVID-19. *Human and Ecological Risk Assessment*. Advance online publication. <https://doi.org/10.1080/10807039.2021.1884842>. Available at <https://bit.ly/2Pf9kmU>
- 992** Johnson, B. B., & Swedlow, B. (2021). Cultural theory's contributions to risk analysis: A thematic review with directions and resources for further research. *Risk Analysis*, 41(3), 429–455. <https://doi.org/10.1111/risa.13299>
- 1026** Kunreuther, H., & Slovic, P. (2021, Winter). Learning from the COVID-19 pandemic to address climate change. *Management and Business Review*. <https://mbrjournal.com/2021/01/26/learning-from-the-covid-19-pandemic-to-address-climate-change>. Available at <https://bit.ly/3c8ssea>
- 1032** Svenson, O. (2021). Biased judgments of the effects of speed change on travel time, fuel consumption and braking: Individual differences in the use of simplifying rules producing the same biases. *Transportation Research Part F*, 78, 398–409. <https://doi.org/10.1016/j.trf.2021.02.014>
- 1008** Turner-Zwinkels, F. M., Johnson, B. B., Sibley, C. G., & Brandt, M. J. (2021). Conservatives' moral foundations are more densely connected than liberals' moral foundations. *Personality and Social Psychology Bulletin*, 47(2), 167–184. <https://doi.org/10.1177/0146167220916070>. Available at <https://tinyurl.com/y89jufql>

2020

- 1012** Andersson, P. A., Erlandsson, A., Västfjäll, D., & Tinghög, G. (2020). Prosocial and moral behavior under decision reveal in a public environment. *Journal of Behavioral and Experimental Economics*, 87, Article 101561. <https://doi.org/10.1016/j.socec.2020.101561>. Available at <https://tinyurl.com/yctsh5do>
- 998** Arvai, J., & Gregory, R. (2020). Beyond choice architecture: A building code for structuring climate risk management decisions. *Behavioral Public Policy*. Advance online publication. <https://doi.org/10.1017/bpp.2020.37>. Available at <https://bit.ly/3kD1puN>
- 1027** Barrafreem, K., Västfjäll, D., & Tinghög, G. (2020). Financial well-being, COVID-19, and the financial better-than-average-effect. *Journal of Behavioral and Experimental Finance*, 28, Article 100410. <https://doi.org/10.1016/j.jbef.2020.100410>. Available at <https://bit.ly/3kFoD2v>
- 1013** Bessette, D. L., & Gregory, R. (2020). The promise and reality of social and cultural metrics. *Ecology and Society*, 25(3), Article 11. <https://doi.org/10.5751/ES-11730-250311>. Available at <https://bit.ly/31cPTYw>
- 1017** Erlandsson, A., Lindkvist, A., Lundqvist, K., Andersson, P. A., Dickert, S., Slovic, P., & Västfjäll, D. (2020). Moral preferences in helping dilemmas expressed by matching and forced choice. *Judgment and Decision Making*, 15(4), 452–475.
- 1001** Estrada-Mejia, C., Peters, E., Dieckmann, N. F., Zeelenberg, M., De Vries, M., & Baker, D. P. (2020). Schooling, numeracy, and wealth accumulation: A study involving an agrarian population. *Journal of Consumer Affairs*, 54(2), 648–674. <https://doi.org/10.1111/joca.12294>
- 1025** Gregory, R., Halteman, P., Kaechele, N., Kotaska, J., & Satterfield, T. (2020). Compensating Indigenous social and cultural losses: A community-based multiple-attribute approach. *Ecology and Society*, 25(4), Article 4. <https://doi.org/10.5751/ES-12038-250404>. Available at <https://bit.ly/2FTUnm4>
- 983** Gregory, R., Satterfield, T., & Boyd, D. R. (2020). People, pipelines, and probabilities: Clarifying significance and uncertainty in environmental impact assessments. *Risk Analysis*, 40, 218–226. <https://doi.org/10.1111/risa.13409>
- 973** Johnson, B. B. (2020). Probing the role of institutional stereotypes in Americans' evaluations of hazard-managing institutions. *Journal of Risk Research*, 23, 313–329. <https://doi.org/10.1080/13669877.2019.1569095>
- 991** Johnson, B. B., & Dieckmann, N. F. (2020). Americans' views of scientists' motivations for scientific work. *Public Understanding of Science*, 29, 2–20. <https://doi.org/10.1177/0963662519880319>
- 1022** Johnson, B. B., & Mayorga, M. (2020). Temporal shifts in Americans' risk perceptions of the Zika outbreak. *Human and Ecological Risk Assessment*. Advance online publication. <https://doi.org/10.1080/10807039.2020.1820852>. Available at <https://bit.ly/3kJxzEo>
- 976** Johnson, B. B., & Swedlow, B. (2020). Comparing cultural theory and cultural cognition theory survey measures to each other and as explanations for judged risk. *Journal of Risk Research*, 23(10), 1278–1300. <https://doi.org/10.1080/13669877.2019.1646310>
- 994** Johnson, B. B., Swedlow, B., & Mayorga, M. W. (2020). Cultural theory and cultural cognition theory survey measures: Confirmatory factoring and predictive validity of factor scores for judged risk. *Journal of Risk Research*, 23(11), 1467–1490. <https://doi.org/10.1080/13669877.2019.1687577>
- 1028** Karlsson, H., Hellström, S., Moche, H., & Västfjäll, D. (2020). Unit Asking — a method for increasing donations: A replication and extension. *Judgment and Decision Making*, 15(6), 989–993. Available at <https://bit.ly/3oPyxRs>
- 1004** Kunreuther, H., & Slovic, P. (2020, March 26). What the coronavirus curve teaches us about climate change. *Politico*. <https://www.politico.com/news/magazine/2020/03/26/what-the-coronavirus-curve-teaches-us-about-climate-change-148318>. Available at <https://politi.co/2xqUdhk>
- 1021** Kunreuther, H., Slovic, P., & Rubin, H. (2020, September 2). Reopening schools and restarting the economy, done wrong, will be a disaster [Op-ed]. *The Philadelphia Inquirer*. <https://www.inquirer.com/opinion/commentary/reopening-schools-economy-coronavirus-philadelphia-pennsylvania-behavioral-science-20200902.html>. Available at <https://bit.ly/3hRHh6F>

- 1006** Lindauer, M., Mayorga, M., Greene, J., Slovic, P., Västfjäll, D., & Singer, P. (2020). Comparing the effect of rational and emotional appeals on donation behavior. *Judgment and Decision Making*, *15*(3), 413–420. <https://www.doi.org/10.31234/osf.io/5wjv>. Available at <https://tinyurl.com/yanqytx7>
- 1002** Markowitz, D. M., & Slovic, P. (2020). Communicating imperatives requires psychological closeness but creates psychological distance. *Journal of Language and Social Psychology*, *39*(5-6), 598–625. <https://doi.org/10.1177/0261927X20902816>
- 997** Markowitz, D. M., & Slovic, P. (2020). Social, psychological, and demographic characteristics of dehumanization toward immigrants. *PNAS*, *117*(17), 9260–9269. <https://doi.org/10.1073/pnas.1921790117>
- 984** Mayorga, M. W., Hester, E. B., Helsel, E., Ivanov, B., Sellnow, T. L., Slovic, P., Burns, W. J., & Frakes, D. (2020). Enhancing public resistance to “fake news”: A review of the problem and strategic solutions. In H. D. O’Hair & M. J. O’Hair (Eds.), *The handbook of applied communication research* (pp. 197–212). Wiley.
- 999** Moche, H., Erlandsson, A., Andersson, D., & Västfjäll, D. (2020). Opportunity cost in monetary donation decisions to non-identified and identified victims. *Frontiers in Psychology*, *10*, 3035. <https://doi.org/10.3389/fpsyg.2019.03035>. Available at <https://bit.ly/38AZArI>
- 1020** Nemeroff, C., Rozin, P., Haddad, B., & Slovic, P. (2020). Psychological barriers to urban recycled water acceptance: A review of relevant principles in decision psychology. *International Journal of Water Resources Development*. Advance online publication. <https://doi.org/10.1080/07900627.2020.1804841>
- 1007** Nilsson, A., Erlandsson, A., Västfjäll, D., & Tinghög, G. (2020). Who are the opponents of nudging? Insights from moral foundations theory. *Comprehensive Results in Social Psychology*. Advance online publication. <https://doi.org/10.1080/23743603.2020.1756241>
- 996** Rubaltelli, E., Hysenbelli, D., Dickert, S., Mayorga, M., & Slovic, P. (2020). Asymmetric cost and benefit perceptions in willingness-to-donate decisions. *Journal of Behavioral Decision Making*, *33*(3), 304–322. <https://doi.org/10.1002/bdm.2164>
- 1015** Shrum, T. R., Markowitz, E., Buck, H., Gregory, R., van der Linden, S., Attari, S. Z., & Van Boven, L. (2020). Behavioural frameworks to understand public perceptions of and risk response to carbon dioxide removal. *Interface Focus*, *10*(5), Article 20200002. <https://doi.org/10.1098/rsfs.2020.0002>. Available at <https://bit.ly/304OGZf>
- 993** Skagerlund, K., Forsblad, M., Slovic, P., & Västfjäll, D. (2020). The affect heuristic and risk perception—stability across elicitation methods and individual cognitive abilities. *Frontiers in Psychology*, *11*, Article 970. <https://doi.org/10.3389/fpsyg.2020.00970>. Available at <https://tinyurl.com/yd8uzp4u>
- 1023** Slovic, P. (2020). Risk perception and risk analysis in a hyperpartisan and virtuously violent world. *Risk Analysis*, *40*(S1), 2231–2239. <https://doi.org/10.1111/risa.13606>. Available at <https://bit.ly/33uPc4m>
- 1005** Slovic, P. (2020). The more who die, the less we care: Confronting the deadly arithmetic of compassion [Keynote address]. *Medical Decision Making*, *40*(4), 407–415. <https://doi.org/10.1177/0272989X20919294>. Available at <https://bit.ly/2ZXWSL1>
- 975** Slovic, P., & Lin, H. S. (2020). The caveman and the bomb in the digital age. In H. A. Trinkunas, H. S. Lin, & B. Loehrke (Eds.), *Three tweets to midnight: Effects of the global information ecosystem on the risk of nuclear conflict* (pp. 39–62). Stanford, CA: Hoover Institution Press. Available at <https://bit.ly/3021Bfn>
- 1014** Slovic, P., Mertz, C. K., Markowitz, D. M., Quist, A., & Västfjäll, D. (2020). Virtuous violence from the war room to death row. *PNAS*, *117*(34), 20474–20482. <https://doi.org/10.1073/pnas.2001583117>. Available at <https://bit.ly/3ktVeJv>
- 1011** Strömbäck, C., Skagerlund, K., Västfjäll, D., & Tinghög, G. (2020). Subjective self-control but not objective measures of executive functions predicts financial behavior and well-being. *Journal of Behavioral and Experimental Finance*, *27*, 100339. <https://doi.org/10.1016/j.jbef.2020.100339>. Available at <https://tinyurl.com/ydd47ad4>
- 1029** Svenson, O., Appelbom, S., Mayorga, M., & Lindholm Öjmyr, T. (2020). Without a mask: Judgments of Corona virus exposure as a function of inter personal distance. *Judgment and Decision Making*, *15*(6), 881–888. Available at <https://bit.ly/38ZDfQM>

- 1003** Svenson, O., & Borg, A. (2020). On the human inability to process inverse variables in intuitive judgments: Different cognitive processes leading to the time loss bias. *Journal of Cognitive Psychology*, 32(3), 344–355. <https://doi.org/10.1080/20445911.2020.1739694>. Available at <https://bit.ly/338nfhq>
- 1024** Swedlow, B., Ripberger, J. T., Liu, L.-Y., Silva, C. L., Jenkins-Smith, H., & Johnson, B. B. (2020). Construct validity of Cultural Theory survey measures. *Social Science Quarterly*, 101(6), 2332–2383. <https://doi.org/10.1111/ssqu.12859>
- 1016** Västfjäll, D., & Slovic, P. (2020). A psychological perspective on charitable giving and monetary donations: The role of affect. In T. Zaleskiewicz & J. Traczyk (Eds.), *Psychological perspectives on financial decision making* (pp. 331–345). Springer. https://doi.org/10.1007/978-3-030-45500-2_14
- 1009** Wirz, C. D., Mayorga, M., & Johnson, B. B. (2020). A longitudinal analysis of Americans' media sources, risk perceptions, and judged need for action during the Zika outbreak. *Health Communication*. Advance online publication. <https://doi.org/10.1080/10410236.2020.1773707>
- 1010** Ye, Z., Heldmann, M., Slovic, P., & Munte, T. F. (2020). Brain imaging evidence for why we are numbed by numbers. *Scientific Reports*, 10, Article 9270. <https://doi.org/10.1038/s41598-020-66234-z>. Available at <https://tinyurl.com/ybbtk6a9>
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- 990** Akerlof, K., Tyler, C., Foxen, S. E., Heath, E., Soler, M. G., Allegra, A., . . . Yarime, M. (2019). A collaboratively derived international research agenda on legislative science advice. *Palgrave Communications*, 5, 108. <https://doi.org/10.1057/s41599-019-0318-6>. Available at <https://go.nature.com/2oA10Uz>
- 995** Asutay, E., Genevsky, A., Barrett, L. F., Hamilton, J. P., Slovic, P., & Västfjäll, D. (2019). Affective calculus: The construction of affect through information integration over time. *Emotion*. Advance online publication. <https://doi.org/10.1037/emo0000681>
- 974** Caserotti, M., Rubaltelli, E., & Slovic, P. (2019). How decision context changes the balance between cost and benefit increasing charitable donations. *Judgment and Decision Making*, 14, 187–198. Available at <https://bit.ly/2Uc6Nf8>
- 896** Dahmen, N. S., & Slovic, P. (2019, June 26). How much power can an image actually wield? *The Conversation*. <https://theconversation.com/how-much-power-can-one-image-actually-have-119507>. Available at <https://bit.ly/2KGjHfZ>. (Previously published at <https://goo.gl/gkuqvK>, 2017, April 13.)
- 967** Delaney, D. G., & Slovic, P. (2019). Countering the prominence effect: How U.S. national security lawyers can fulfill non-prominent humanitarian objectives. *Journal of National Security Law & Policy*, 10, 45–76. Available at <https://urlz.com/Ei3E>
- 968** Dieckmann, N. F., & Johnson, B. B. (2019). Why do scientists disagree? Explaining and improving measures of the perceived causes of scientific disputes. *PLoS ONE*, 14(2), e0211269. <https://doi.org/10.1371/journal.pone.0211269>. Available at <https://goo.gl/VLE1Dp>
- 963** Erlandsson, A., Nilsson, A., Tinghög, G., Andersson, D., & Västfjäll, D. (2019). Donations to outgroup charities, but not ingroup charities, predict helping intentions towards street-beggars in Sweden. *Nonprofit and Voluntary Sector Quarterly*, 48(4), 814–838. <https://doi.org/10.1177/0899764018819872>
- 981** Garinther, A., Mayorga, M., Västfjäll, D., & Slovic, P. (2019). Information spotlighting in Americans' decisions surrounding refugee resettlement policy. *Journal of Refugee Studies*. Advance online publication. <https://doi.org/10.1093/jrs/fez068>. Available at <https://bit.ly/2En2SVQ>
- 961** Gregory, R., & Dieckmann, N. (2019). Improving stakeholder engagement for upstream risks. In H. Kunreuther, R. J. Meyer, & E. O. Michel-Kerjan (Eds.), *The future of risk management* (pp. 193–208). Philadelphia, PA: University of Pennsylvania Press.
- 971** Huang, J., Feng, B., Weaver, S. R., Pechacek, T. F., Slovic, P., & Eriksen, M. P. (2019). Changing perceptions of harm of e-cigarette vs. cigarette use among adults in 2 national surveys from 2012 to 2017. *JAMA Network Open*, 2(3), e191047. <https://doi.org/10.1001/jamanetworkopen.2019.1047>. Available at <https://bit.ly/2UapZde>
- 979** Johnson, B. B. (2019). Americans' views of voluntary protective actions against Zika infection: Conceptual and measurement issues. *Risk Analysis*, 39, 2694–2717. <https://doi.org/10.1111/risa.13378>

- 972** Johnson, B. B. (2019). Experiments in lay cues to the relative validity of positions taken by disputing groups of scientists. *Risk Analysis*, *39*, 1657–1674. <https://doi.org/10.1111/risa.13298>
- 966** Johnson, B. B. (2019). Hazard avoidance, symbolic and practical: The case of Americans' reported responses to Ebola. *Journal of Risk Research*, *22*, 346–363. <https://doi.org/10.1080/13669877.2017.1378252>
- 986** Lok, I., Eschelmuller, E., Haukaas, T., Ventura, C., Bebamzadeh, A., Slovic, P., & Dunn, E. (2019). Can we apply the psychology of risk perception to increase earthquake preparation? *Collabra: Psychology*, *5*(1), 47. <https://doi.org/10.1525/collabra.238>. Available at <https://bit.ly/2V8AMl8>
- 982** Lutzke, L., Drummond, C., Slovic, P., & Arvai, J. (2019). Priming critical thinking: Simple interventions limit the influence of fake news about climate change on Facebook. *Global Environmental Change*, *58*, 101964. <https://doi.org/10.1016/j.gloenvcha.2019.101964>
- 977** Lyamzina, Y., & Slovic, P. (2019). Community-oriented risk communication in recovery efforts after radiological contamination/accidents. *Risk, Hazards, & Crisis in Public Policy*, *10*, 197–211. <https://doi.org/10.1002/rhc3.12169>
- 927** Mayorga, M. W., & Johnson, B. B. (2019). A longitudinal study of concern and judged risk: The case of Ebola in the United States, 2014–2015. *Journal of Risk Research*, *22*, 1280–1293. <https://doi.org/10.1080/13669877.2018.1466827>
- 964** Nilsson, A., Erlandsson, A., & Västfjäll, D. (2019). The complex relation between receptivity to pseudo-profound bullshit and political ideology. *Personality and Social Psychology Bulletin*, *45*(10), 1440–1454. <https://doi.org/10.1177/0146167219830415>
- 988** Nyman, A. L., Weaver, S. R., Huang, J., Slovic, P., Ashley, D. L., & Eriksen, M. P. (2019). US adult smokers' perceived risk of fire or explosion-related injury caused by electronic nicotine delivery systems. *Public Health Reports*, *134*, 675–684. <https://doi.org/10.1177/0033354919878433>. Available at <https://bit.ly/2P1Eb3g>
- 978** Ranyard, R., & Svenson, O. (2019) Verbal reports and decision process analysis. In M. Schultze-Mecklenbeck, A. Küberger, & J. G. Johnson (Eds.), *A handbook of process tracing methods* (2nd ed.). London, UK: Routledge.
- 965** Skagerlund, K. Bolt, T., Nomi, J. S., Skagenholt, M., Västfjäll, D., Träff, U., & Uddin, L. Q. (2019). Disentangling mathematics from executive functions by investigating unique functional connectivity patterns predictive of mathematics ability. *Journal of Cognitive Neuroscience*, *31*(4), 560–573. https://doi.org/10.1162/jocn_a_01367
- 987** Slovic, P. (2019). Sarah Lichtenstein (1933–2017). *American Psychologist*, *74*(7), 847. <https://doi.org/10.1037/amp0000528>
- 980** Slovic, P., & Cohen, A. (2019, July 3). Trusting gut instincts to decide whether a military action is proportional opens a leader to psychological traps. *The Conversation*. <http://theconversation.com/trusting-gut-instincts-to-decide-whether-a-military-action-is-proportional-opens-a-leader-to-psychological-traps-119622>. Available at <https://bit.ly/2XQChbA>
- 911** Slovic, P., & Västfjäll, D. (2019). The arithmetic of compassion and the future of risk management. In H. Kunreuther, R. J. Meyer, & E. O. Michel-Kerjan (Eds.), *The future of risk management* (pp. 13–29). Philadelphia, PA: University of Pennsylvania Press.
- 989** Tyler, C., & Akerlof, K. (2019) Three secrets of survival in science advice. *Nature*, *566*, 175–177. Available at <https://go.nature.com/2SIBHKq>
- 970** Van Boven, L., Ramos, J., Montal-Rosenberg, R., Kogut, T., Sherman, D. K., & Slovic, P. (2019). It depends: Partisan evaluation of conditional probability importance. *Cognition*, *188*, 51–63. <https://doi.org/10.1016/j.cognition.2019.01.020>
- 923** Zhang, Y., & Slovic, P. (2019). Much ado about nothing: The zero effect in life-saving decisions. *Journal of Behavioral Decision Making*, *32*, 30–37. <https://doi.org/10.1002/bdm.2089>

2018

- 919** Baucum, M., Rosoff, H., John, R., Burns, W., & Slovic, P. (2018). Modeling public responses to soft-target transportation terror. *Environment Systems and Decisions*, *38*, 239–249. <https://doi.org/10.1007/s10669-018-9676-7>

- 959 Dahmen, N., & Slovic, P. (2018, November 2). Re “Saudi war pushes Yemenis to the brink of starvation,” October 28 and “Why The Times decided to publish haunting photos of Yemeni children,” October 28 [Letter to the editor]. *The New York Times*, p. A22. Available at <https://goo.gl/Uv4dZ4>
- 921 Dillon, R. L., Burns, W. J., & John, R. S. (2018). Insights for critical alarm-based warning systems from a risk analysis of commercial aviation passenger screening. *Decision Analysis*, 15, 154–173. <https://doi.org/10.1287/deca.2018.0369>. Available at <https://goo.gl/tq9WNL>
- 929 Erlandsson, A., Hohle, S. M., Løhre, E., & Västfjäll, D. (2018). The rise and fall of scary numbers: The effect of perceived trends on future estimates, severity ratings, and help-allocations in a cancer context. *Journal of Applied Social Psychology*, 48, 618–633. <https://doi.org/10.1111/jasp.12552>
- 954 Erlandsson, A., Nilsson, A., Tinghög, G., & Västfjäll, D. (2018). Bullshit-sensitivity predicts prosocial behavior. *PLoS ONE*, 13(7), e0201474. <https://doi.org/10.1371/journal.pone.0201474>. Available at <https://goo.gl/CzrRUV>
- 955 Erlandsson, A., Nilsson, A., & Västfjäll, D. (2018). Attitudes and donation behavior when reading positive and negative charity appeals. *Journal of Nonprofit & Public Sector Marketing*. <https://doi.org/10.1080/10495142.2018.1452828>. Available at <https://goo.gl/HT76kw>
- 917 Fielding, S., Slovic, P., Johnston, M., Lee, A. J., Bond, C. M., & Watson, M. C. (2018). Public risk perception of non-prescription medicines and information disclosure during consultations: A suitable target for intervention? *International Journal of Pharmacy Practice*, 26, 423–432. <https://doi.org/10.1111/ijpp.12433>
- 931 Finkel, A. M., & Johnson, B. B. (2018). The limits of self-interest: Results from a novel stated-preference survey to estimate the social benefits of life-prolonging regulations. *Environmental Law*, 48, 453–476. Available at <https://goo.gl/rYrABb>
- 910 Gregory, R., Harstone, M., & Slovic, P. (2018). Improving intervention decisions to prevent genocide: Less muddle, more structure. *Genocide Studies and Prevention*, 11(3), 109–127. <https://doi.org/10.5038/1911-9933.11.3.1496>. Available at <https://goo.gl/x9a9GJ>
- 922 Ivanov, B., Sellnow, T., Getchell, M., & Burns, W. (2018). The potential for inoculation messages and post-inoculation talk to minimize the social impact of politically-motivated acts of violence. *Journal of Contingencies and Crisis Management*, 26, 414–424. <https://doi.org/10.1111/1468-5973.12213>
- 907 Johnson, B. B. (2018). “Counting votes” in public responses to scientific disputes. *Public Understanding of Science*, 27, 594–610. <https://doi.org/10.1177/0963662517706451>
- 969 Johnson, B. B. (2018). Residential location and psychological distance in Americans’ risk views and behavioral intentions regarding Zika virus. *Risk Analysis*, 38, 2561–2579. <https://doi.org/10.1111/risa.13184>
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